



프랑스에 본사를 둔 사노피 그룹은 전세계 100여 개국에 진출해 있으며, 끊임없는 혁신을 추구하는 세계 선두의 헬스케어 기업입니다. 국내에서는 사노피-아벤티스 코리아/사노피파스퇴르를 통해 예방에서 치료까지 환자들의 다양한 니즈에 부응하는 글로벌 헬스케어 기업으로 자리매김하고 있습니다. Sanofi, a global healthcare leader, discovers, develops and distributes therapeutic solutions focused on patient's needs. Sanofi has core strengths in diabetes solutions, human vaccines, innovative drugs, and Consumer healthcare.

# Hiring Department Information 모집부서

# Hiring Details 채용내용

Employment Status 근무형태	Regular 정규직
Requirement 지원자격	하기 참조
Employment Location 근무지	서울 서초구 반포동 사노피 아벤티스 본사

# Job Specifications 업무내용

지원방법: 온라인

https://sanofi.wd3.myworkdayjobs.com/SanofiCareers/job/Seoul/Medical-Science-

Liaison--CV- R2563018-1

제출 서류: 국/영문 이력서 및 자기소개서를 하나로 통합하여 MS Word 또는 PDF로 첨부

해주십시오

지원 문의: 이메일 recruitment.kr@sanofi.com (지원은 위의 링크에서만 가능)

합격자에 한하여 개별 통보 드립니다.

### [JOB PURPOSE/PRIORITIES]

- Build and execute scientific partnerships with key thought leaders (KOLs) to build advocacy.
- Strategically prepare and support the development, launch, and commercialization of new compounds through education of KOLs/Key Stakeholders and the scientific community, clinical trial support, and by facilitating the scientific exchange between Sanofi Korea and KOLs in order to build commercial and development programs.

### **[KEY ACCOUNTABILITIES]**

- 1. KOL Management & Medical and/or Medical Information Support
- Contributes to mapping / profiling of KOL/decision makers in line with segmentation and subsequently to KOL development plans and activities such as programs on physician training, speaker development, and advisory or cooperative group set-up.
- Identify, develop and maintain professional relationships with current and potential KOLs and medical groups, build advocacy and gain contributions of KOL/decision makers.

- Provide and discuss scientific information and data to KOLs and scientifically accurate and balanced responses to medical inquiries from KOLs on disease and its new treatment options including Sanofi compounds and selected areas of therapeutic interest in order to engage in a full exchange of scientific information but not for the purpose of promoting company products.
- Liaise and provide up-to-date medical support to KOLs to facilitate listing of products in medical guidelines, formularies to impact pricing and health-economic discussions.
- Provide speaker trainings to KOLs to support the best use of new therapies developed and commercialized by Sanofi.
- 2. Clinical Development Support & Life Cycle Management
  - Collect, analyse, and report insights that may impact medical plans /trial designs.
- Collaborate and plan, with cross-functional groups (i.e. RAMA, AP TSU, CSU, S&BD), country registration strategies e.g., indication applications, registration and post registration trials. Identify, develop and coordinate, with cross-functional groups (i.e. RAMA, AP TSU, CSU, S&BD), clinical trials that will support peri- and post- launch activities.
- Develop medical strategies to support business (patient group activities, scientific meetings, registry, and other treatment access programs)
- Contribute to the identification of appropriate clinical investigators and facilitates placement into company-sponsored clinical trials (CSTs).
- Support the investigational sites as part of a cross-functional team with CSU and the Medical Advisor and others as appropriate.
- Collaborate with KOLs in the identification of research opportunities and development of ISTs that are consistent with our product development strategies and facilitate the IST process including study completion, presentation, and publication as appropriate and support the investigators to comply with the IST process in accordance with the guideline.
- 3. Others (Internal cross-functional)
- Plan and develop medical-marketing activities to support the various life-cycle status of relevant products
- Collaborate with cross-functional colleagues to actively support medical and scientific meetings by collecting and interpreting insights /presentations/ results.
- Develop and initiate disease and product training programs to internal and external customers.

# [QUALIFICATIONS]

### [Education]

Science or Medical background: MD, pharmacist, PHD and other life sciences with solid medical/technical background and proven competencies influencing skills, clinical research insight, business and market knowledge

### [Experience & knowledge]

At least three year career in pharmaceutical industry

### [Core competencies /skills]

- Working knowledge of the Healthcare System and of the research procedures as well as the ICH guidelines, GCP and other ethical guidelines relevant to the pharmaceutical industry
- Sound level of knowledge of clinical medicine, disease management, and medical research in relevant area of therapeutic interest
- Ability to synthesize recent scientific information, analyse them within strategic and regulatory settings

- Fluent in local language (Korean) and at least conversational in english (both written & spoken)
- Communication skills including advanced presentation skill
- Strong personal integrity and customer focus
- Excellent interpersonal communication and negotiation skill
- Understanding of local culture and relevant market of therapeutic interest
- Effectively contribute to work on multifunctional teams
- Ability to use IT tools and interface effectively with a variety of technical platforms.
- Project management skill and experience

# Application Detail 지원

Application Mail 지원	홈페이지 지원	
	https://sanofi.wd3.myworkdayjobs.com/SanofiCareers/job/Seoul/Medical-Science-LiaisonCVR2563018-1	
Application Mail 문의	recruitment.kr@sanofi.com	
Job Application 제출서류	국/영문 이력서 및 자기소개서를 하나로 통합하여 MS Word 또는 PDF로 첨	
	부 해주십시오	
Submission Due Date	+   0	
접수마감일	채용시 마감	
Selection Process	서류전형 – 면접전형 – 최종합격 (서류합격자에 한하여 개별 연락)	
전형절차		

장애인 및 국가 보훈 취업 지원 대상자는 관계 법령에 의거하여 우대

People with disabilities as well as descendants will be given preference according to the related law.

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